

Q&A Pre-proposal Meeting Notes:

1. Will the EID provide addresses and allow applicants to visit the sites listed on the map?

The map with site locations has been provided online. Most of the sites can be visited without any issue. However, for the landfill, the City will arrange a site visit for August 28th at 2 pm, 180 Leibert Rd.

2. Are submissions for multiple technologies across all sites preferred, or is it possible to have a solar project on just a few specific sites?

There are no preferences or limitations on number of sites or technologies used.

3. Who are the City's current consultants for energy projects and efficiency work in school buildings?

The City is currently working with Colliers and Bridge Energy. Bridge negotiated an electricity supply contract that expires in December 2020.

4. Is the City open to buying the energy the project produces?

Yes, the City is open to doing so, and as an example, has recently entered into a contract regarding virtual net metering.

5. Will the results of the RFI be released before an official RFP is issued?

The responses will be made public. For those with questions concerning proprietary information, please refer to the confidentiality procedures referenced in the supplementary Q&A presentation as well as the RFI itself.

6. Will the results of the RFI be used as a shortlist for an official RFP?

This has not been determined yet, but the results could potentially be used for a shortlist.

7. If a submission only focused on some of the sites, and an RFP came out for a different site, would the applicant be precluded from the RFP?

No. The RFP would still be open to the RFI applicant.

8. Does the EID Board have any influence over the private sites identified in the RFI?

While the EID's site priorities map is where the board has already identified a need or viable location for projects, the EID Board does not have any influence over the development of private properties. Partnerships with private owners are encouraged. Finally, applicants would not be limited to the

sites identified in the RFI.

9. What would local taxes look like for the project?

For any general questions about EID Boards and taxes, refer to Section 32-80c (a), (f) and (i) of the Connecticut General Statutes (copy attached). For more specific questions, please submit them in writing to EID procurement officer Shubhada Kambli at Shubhada.kambli@hartford.gov.

10. Is the City expecting lease revenue for projects on public property, particularly if there is energy generated on the property?

It is within the EID's power to lease, but this would have to be determined by the EID.

11. For all of Hartford's municipal buildings, what is the total annual energy spend?

This information will be calculated and posted online at the hartfordclimate.org website.

12. Will the EID meeting on the August 19th be public?

Yes.

13. Is there a deadline for asking any additional questions?

There is no deadline for asking questions, other than providing them before the deadline for the RFI. Please submit them in writing to EID procurement officer Shubhada Kambli at Shubhada.kambli@hartford.gov. Please note that answers to these questions will be made public.

14. How will property taxes be addressed for future projects?

For information related to taxes, please refer to Section 32-80c (a), (f) and (i) of the Connecticut General Statutes. If respondents have more detailed or specific questions, they can email Shubhada.Kambli@hartford.gov.

15. Is it possible to share a map or Google.kmz files of potential project sites?

There is a map of potential sites in the Comprehensive Plan, which is available at <http://bit.ly/EIDPlan>.

16. Is it possible to meet individually with the EID Board or Office of Sustainability in advance of the RFI deadline?

Unfortunately, this is not possible.

17. What is the intent of the RFI? What is the advantage of going through the EID Board?

Local ordinance requires the EID Board to promote a more reliable grid, make energy costs more predictable, deploy renewable technology, and increase the energy supply. As a result, the EID Board seeks to ensure that energy projects get underway in the near term. These projects are identified in the Comprehensive Plan, which is available online, at hartfordclimate.org.

18. Are there incentives available through the EID?

There are no local incentives offered through the EID Board at this time. State and federal energy incentives may be found at dsireusa.org.

19. Is “previous experience working with a Connecticut EID” a minimum requirement, or would you consider working with a partner who has done projects with other municipalities but not necessarily CT EIDs?

This is not a minimum requirement, but it is a preference.

20. Are there any site visits scheduled?

Yes. The City will arrange a site visit for August 28th at 2 pm, 180 Leibert Rd.

21. Is City Hall excluded from consideration?

City Hall is not excluded from consideration.

22. The EID Comprehensive Plan notes that the Hartford Landfill had a recent RFP for expansion of the solar array. However, the city purchasing portal shows no award from a Spring 2017 RFP. Was there a more recent RFP? Can you please advise the current status of this opportunity?

The answer will be posted if additional information is found.

Notes:

- The City cannot provide any financing/reimbursement of costs.
- The downtown Hartford Public Library and City Hall run on steam and chilled water.
- Retro-commissioning has not been a main focus of the City, but could potentially be an area for improvement going forward.
- The Hartford Public Safety Complex is another potential location to consider.
- Using grant funding, the City is also already in the process of upgrading all of its streetlights by winter of this year. There will be park improvements as well as upgrades to interior buildings contingent upon the amount of remaining grant funds.
- Eversource will be replacing their Hartford streetlights through to September 2018.
- The landfill methane wells have limited productivity; related revenue is declining.

Representatives from the following companies were present:

- | | |
|-------------------------------|----------------------|
| • Aegis Energy | • Ameresco |
| • Greenskies Renewable Energy | • BE Retrofit |
| • ISM Solar Development | • C-Tec |
| • BQ Energy | • Empower Energies |
| • Ecosystem Energy Services | • Doosan Fuel Cell |
| • ConEd Solutions | • Green Earth Energy |